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**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION**

MAXIMILIAN KLEIN, et al., on behalf of
themselves and all others similarly situated,

Plaintiffs,

v.

META PLATFORMS, INC., a Delaware
Corporation,

Defendant.

Case No. 3:20-cv-08570-JD

**DEFENDANT META PLATFORMS,
INC.'S NOTICE OF MOTION AND
MOTION TO EXCLUDE EXPERT
TESTIMONY AND OPINIONS OF
MARKUS JAKOBSSON**

Hearing Date: June 20, 2024
Time: 10:00 a.m.
Judge: Hon. James Donato

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NOTICE OF MOTION AND MOTION

PLEASE TAKE NOTICE that on June 20, 2024, at 10:00 a.m., Defendant Meta Platforms, Inc. will move the Court for an order granting Meta’s Motion to Exclude the Expert Testimony and Opinions of Advertiser Plaintiffs’ putative expert Markus Jakobsson.

Pursuant to Federal Rule of Evidence 702 and *Daubert v. Merrell Dow Pharmaceuticals, Inc.*, 509 U.S. 579 (1993), and its progeny, Meta respectfully requests that the Court exclude the testimony of Markus Jakobsson in full.

MEMORANDUM OF POINTS AND AUTHORITIES

INTRODUCTION

Expert witnesses must offer testimony based on specialized knowledge to help the jury resolve a relevant issue in the case. Markus Jakobsson, Advertiser Plaintiffs’ putative “cybersecurity expert,” does not.

Advertisers allege that Meta used data acquired from panelists who signed up to use a market research tool, Meta’s Facebook Research (“FBR”) App,¹ to copy Snapchat’s “Stories,” a public feature of the Snapchat app. Advertisers have not identified the data collected by the FBR App or made any effort to connect the data Meta collected through the FBR App to Meta’s development of any particular product. Indeed, Meta rolled out Instagram Stories before launching, or receiving any data from, the FBR App. Ex. 2, Jakobsson Deposition (“Tr.”), 221:9-25, 223:7-14.² Unable to make this connection and substantiate their copying allegation (which they cannot do), Advertisers engage in a sideshow, focusing instead [REDACTED]

[REDACTED]

Enter Jakobsson. Advertisers hired Jakobsson ostensibly as a technical expert to opine on how the FBR App operates. Ex. 1, Jakobsson Report (“Rep.”) ¶28; Ex. 3, Jakobsson Rebuttal (“Rebuttal”) ¶29. But it is apparent that the true purpose of his opinions is not to describe the technical operation of the FBR App but instead to serve as a mouthpiece to Advertiser Plaintiffs’

¹ Advertisers and Jakobsson refer to the FBR App and its supporting technology as Meta’s “In App Action Panel” (“IAAP”) program. *E.g.*, Dkt. 735; Ex. 1, Jakobsson Rep. ¶27.

² Unless otherwise noted, “Ex.” citations reference exhibits to the Gringer Declaration submitted herewith, emphasis is added, and objections are omitted for deposition citations.

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1 [REDACTED]
2 [REDACTED]
3 [REDACTED]
4 [REDACTED]
5 [REDACTED]
6 [REDACTED] Ex. 1, Rep. ¶¶27-28, 36-37, 42, 46, 111-112, 116, 132; Ex. 3,
7 Rebuttal ¶¶29-30, 42-43, 45-46, 48, 50, 52, 61, 79, 90-91, 96-97, 108-109, 115, 143, 149, 150,
8 152. These opinions are plainly improper legal conclusions and inadmissible, especially given that
9 they are being offered by an expert who admits he has no legal expertise. *See United States v.*
10 *Tamman*, 782 F.3d 543, 552 (9th Cir. 2015).

11 The remainder of Jakobsson’s proposed testimony consists of [REDACTED]
12 [REDACTED]
13 [REDACTED] In so
14 doing, he parrots—verbatim, in paragraphs copied directly from Advertisers’ interrogatory
15 responses—Advertisers’ counsels’ arguments and factual contentions. Jakobsson has no basis to
16 speculate on Meta’s corporate intent or its employees’ states of mind, and has no business
17 testifying merely to narrate Advertisers’ version of the record.

18 Jakobsson’s opinions should thus be excluded in their entirety. At a minimum, the Court
19 should bar Jakobsson from offering any testimony commenting on [REDACTED]
20 [REDACTED]

BACKGROUND

21
22 The FBR App was a paid market research tool through which panelists who signed up to
23 participate agreed to install the FBR App and consented to send Meta data about how they used
24 other apps on their phones. Advertisers contend that Meta used data from the FBR App for “the
25 development and deployment of Stories,” a short-form ephemeral content feature that Meta
26 launched on August 2, 2016,³ when the FBR App “[REDACTED]” and had
27

28 ³ Instagram, *Introducing Instagram Stories* (Aug. 2, 2016), <https://about.instagram.com/blog/announcements/introducing-instagram-stories>.

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not yet launched. Ex. 2, Tr. 221:9-25. Meta was not alone in adopting a Stories feature similar to the one on Snapchat's public-facing app—many other companies did the same.⁴

Though Advertisers claim Meta anticompetitively used data collected by the FBR App to copy Snapchat's Stories, they offer Jakobsson's testimony under the guise of explaining an unrelated point: the "[REDACTED]" the FBR App used to collect data. Ex. 1, Rep. ¶28. But Jakobsson's technical evaluation was very limited: he admits that [REDACTED]

[REDACTED]. Ex. 2, Tr. 21:15-

19 [REDACTED]

[REDACTED] *id.* at 22:2-6 ("[REDACTED]

[REDACTED]

[REDACTED]"); *id.* at 22:20-24 ("[REDACTED]

[REDACTED]").

Jakobsson's principal opinions are less concerned with how the app operates than with his

[REDACTED]. His report is replete with [REDACTED]

[REDACTED]

[REDACTED] including, for example, that:

- [REDACTED] *Id.* ¶36; *see also* Ex. 3, Rebuttal ¶80 ([REDACTED]).
- [REDACTED] Ex. 1, Rep. ¶¶37, 116; *see e.g., id.* ¶¶126, 135 [REDACTED]
- [REDACTED] Ex. 3, Rebuttal ¶¶79, 90; *see also id.* ¶80.
- [REDACTED] Ex. 3, Rebuttal ¶52; *see also id.* ¶¶36, 42.
- [REDACTED] Ex. 3, Rebuttal ¶¶108, 109, 150, 159; *see also id.* ¶52 ([REDACTED]), ¶80 ([REDACTED]), [REDACTED]).

⁴ Between 2016 and 2022, for example, YouTube, WeChat, LinkedIn, Twitter, TikTok, and Signal all added Stories features. *See, e.g.,* Arielle Pardes, *All the Social Media Giants Are Becoming the Same*, Wired (Nov. 30, 2020) <https://www.wired.com/story/social-media-giants-look-the-same-tiktok-twitter-instagram/>.

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¶90 ([REDACTED]), ¶93 [REDACTED]
[REDACTED]).

Beyond these unqualified legal opinions, Jakobsson reads in documents and testimony to opine on non-technical issues, including [REDACTED]
[REDACTED]
[REDACTED] See, e.g., Ex. 1, Rep. ¶87 ([REDACTED]
[REDACTED]
[REDACTED]), ¶108
([REDACTED]
[REDACTED]); Ex. 3, Rebuttal ¶¶36, 45-46; see Ex. 1, Rep. ¶¶31-112, 118-140. These opinions, which do not require any specialized expertise, are based entirely on his review of a limited subset of the record [REDACTED] Ex. 2, Tr. 31:4-14; see also *id.* at 27:6-12; Ex. 1, Rep. ¶30; Ex. 3, Rebuttal ¶36. In so doing, Jakobsson frequently parrots—verbatim—Advertisers’ arguments from briefs and interrogatory responses. *E.g.*, compare Ex. 1, Rep. ¶107, with Ex. 4, at 935.

LEGAL STANDARD

The party offering expert testimony bears the burden of proving that it is admissible. *Olean Wholesale Grocery Coop., Inc v. Bumble Bee Foods LLC*, 31 F.4th 651, 683 (9th Cir. 2022) (en banc). “An expert may not give opinions that are legal conclusions, or attempt to advise the jury on the law.” *CZ Servs. v. Express Scripts Holding Co.*, 2020 WL 4518978, at *2 (N.D. Cal. Aug. 5, 2020) (Donato, J.) (citations omitted). They also “cannot simply vouch for one side’s version of the facts.” *Open Text S.A. v. Box, Inc.*, No. 13-cv-4910-JD, Dkt. 469 at 1 (N.D. Cal. Jan. 26, 2015) (Donato, J.). Instead, an expert must offer “specialized or scientific expertise,” or something “beyond the typical knowledge and experience of a jury.” *DZ Reserve v. Meta Platforms, Inc.*, 2022 WL 912890, at *9 (N.D. Cal. Mar. 29, 2022) (Donato, J.). “When an expert offers general testimony about an issue within the ken of the jury’s knowledge,” *United States v. Fuentes-Cariaga*, 209 F.3d 1140, 1142 n.3 (9th Cir. 2000), or parrots “the same arguments that the lawyers can make,” *Waymo LLC v. Uber Techs., Inc.*, 2017 WL 5148390, at *2 (N.D. Cal. Nov. 6, 2017),

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1 it should be excluded.

ARGUMENT**I. JAKOBSSON OFFERS IMPROPER AND IRRELEVANT LEGAL CONCLUSIONS**

4 Jakobsson argues that [REDACTED]

6 [REDACTED] Ex. 1, Rep. ¶¶36-37; *see also id.* ¶116. He repeatedly [REDACTED]
 7 [REDACTED] *Id.* ¶¶27, 36-37, 112, 116, 132; Ex. 3, Rebuttal ¶¶29, 45-46, 48, 50, 52, 61, 91, 96,
 8 109, 115, 149-152. This is straightforwardly a legal opinion that Jakobsson may not offer.
 9 *Tamman*, 782 F.3d at 552 (“[A]n expert cannot testify to a matter of law amounting to a legal
 10 conclusion.”).

11 The terms [REDACTED] and [REDACTED] have
 12 a specialized meaning under the law. As Jakobsson notes several times, [REDACTED]
 13 [REDACTED]. Ex. 1, Rep. ¶¶37, 114-116; Ex. 3, Rebuttal ¶43. The
 14 elements of a Wiretap Act violation are the “intentional[] intercept[ion]” of “any ... electronic
 15 communication,” 18 U.S.C. § 2511(1)(a); *In re iPhone Application Litig.*, 844 F. Supp. 2d 1040,
 16 1061-1062 (N.D. Cal. 2012)—[REDACTED]
 17 [REDACTED]. Ex. 1, Rep. ¶¶114-116. All of Jakobsson’s opinions on [REDACTED]
 18 [REDACTED] thus concern “strictly legal matters” about which he may not testify. *In re*
 19 *Capacitors Antitrust Litig.*, 2021 WL 5407452, at *5 (N.D. Cal. Nov. 18, 2021) (Donato, J.); *see*
 20 *Nationwide Transp. Fin. v. Cass Info. Sys., Inc.*, 523 F.3d 1051, 1058 (9th Cir. 2008) (affirming
 21 exclusion of opinions that “label the parties’ actions as ‘wrongful’ or ‘intentional’ under the law”);
 22 *CZ Servs.*, 2020 WL 4518978, at *2. This is particularly true because [REDACTED]

23 [REDACTED] *See* Ex. 2, Tr. 17:19-21 (“[REDACTED]
 24 [REDACTED]”).

25 Jakobsson tries to avoid this problem by claiming [REDACTED]
 26 [REDACTED]. Ex. 1, Rep. ¶37; *see also id.* ¶¶114, 116. That, however, is a distinction
 27 without a difference, not least of which because [REDACTED]

28 [REDACTED] *Id.* ¶¶114 (“[REDACTED]”)

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1 [REDACTED]
 2 [REDACTED]
 3 [REDACTED]”); ¶116 [REDACTED]
 4 [REDACTED]. He does not say
 5 how [REDACTED]
 6 [REDACTED]
 7 [REDACTED]
 8 [REDACTED] *Id.* He is thus opining on “terms which have ‘a specialized meaning’ in the context of”
 9 [REDACTED] and “instruct[ing] the reader [of his reports] on ‘how to apply the law to the facts
 10 of the case.’” *Sundby v. Marquee Funding Grp.*, 2020 WL 5535357, at *7 (S.D. Cal. Sept. 15,
 11 2020) (citation omitted). That is not permissible. *Capacitors*, 2021 WL 5407452, at *5.

12 The same is true for Jakobsson’s other opinions describing [REDACTED]
 13 [REDACTED] Among other things, Jakobsson engages in [REDACTED]
 14 [REDACTED] Ex. 3, Rebuttal ¶¶52, 93, 108, 159. He
 15 also offers commentary throughout his reports that the FBR App used technology “[REDACTED]
 16 [REDACTED]
 17 [REDACTED], Ex. 1, Rep. ¶¶30, 72, 105; *see also id.* ¶¶36, 90, 113, 127, [REDACTED]
 18 [REDACTED]
 19 [REDACTED] Ex. 3, Rebuttal ¶¶79, 90; *see also id.* ¶¶78, 81-86, 88. Expert
 20 testimony that a party’s conduct “‘could be’ a violation” of applicable laws just as “clearly offer[s]
 21 impermissible legal conclusions” as testimony that the conduct actually was a violation. *Diamond*
 22 *Resorts U.S. Collection Dev., LLC v. Pandora Marketing, LLC*, 2023 WL 9659943, at *17-18
 23 (C.D. Cal. July 26, 2023) (citation omitted); *Planned Parenthood Fed. of Am., Inc. v. Ctr. for Med.*
 24 *Progress*, 402 F. Supp. 3d 615, 720-721 (N.D. Cal. 2019) (excluding opinions that “verge[d] on
 25 legal conclusions”). Further, testimony that “involves the use of terms with considerable legal
 26 baggage” will “nearly always invade[] the province of the jury” and should be excluded. *United*
 27 *States v. Perkins*, 470 F.3d 150, 158 (4th Cir. 2006) (listing “negligent,” “fraudulent and
 28 manipulative scheme,” and “discrimination” as examples of such terms). The jury clearly could

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1 not “ascribe meanings to” Jakobsson’s accusations that [REDACTED] “that
2 are separate from their legal significance,” so those opinions must be excluded. *Sanchez v. Jiles*,
3 2012 WL 13005996, at *18 (C.D. Cal. June 14, 2012).

4 Allowing Jakobsson to testify that [REDACTED]
5 [REDACTED], would condone improper expert
6 testimony on a legal conclusion. It would also be highly prejudicial for Jakobsson to offer such
7 testimony under the veneer of expert opinion because it “would confuse and mislead the jury.”
8 *Capacitors*, 2021 WL 5407452, at *5 (excluding expert’s legal conclusions under FRE 402 and
9 403). In addition to testing the reliability and relevance of expert opinion under Rule 702, courts
10 exercise their gatekeeping role under *Daubert* by determining whether the opinion’s “probative
11 value is substantially outweighed by the danger of unfair prejudice” under Rule 403. *Apple iPod*
12 *iTunes Antitrust Litig.*, 2014 WL 4809288, at *4 (N.D. Cal. Sept. 26, 2014); *see also Daubert*, 509
13 U.S. at 595 (judges must “be mindful of other applicable rules,” including Rule 403).

14 The risk of prejudice and juror confusion is particularly severe here, because whether
15 [REDACTED] is
16 irrelevant to the *antitrust* claims at issue in this case. For Meta’s operation of the FBR App to be
17 actionable exclusionary conduct even under their own theory, Advertisers must show it had an
18 actual ““anticompetitive effect,”” which means that the conduct must ““harm consumers”” in the
19 alleged relevant market. *FTC v. Qualcomm Inc.*, 969 F.3d 974, 990 (9th Cir. 2020) (quoting *United*
20 *States v. Microsoft Corp.*, 253 F.3d 34, 58 (D.C. Cir. 2001)); *see also Epic Games, Inc. v. Apple,*
21 *Inc.*, 67 F.4th 946, 983-984 (9th Cir. 2023). Advertisers do not—and could not—assert that the
22 competitive effects of Meta’s operation of the FBR App turn on whether it [REDACTED]
23 [REDACTED] Instead, Advertisers’ claim hinges on the
24 unrelated contention that Meta’s subsequent *use* of the data gathered through the FBR App
25 infringed Snap’s “trade secrets” and thereby harmed competition. *See* Meta’s Mot. for Summary
26 Judgment and Mot. to Exclude Klumpp, both filed concurrently herewith. Thus, the nature of the
27 technical methods through which Meta obtained that data have no bearing on the competitive
28 effects of its alleged use.

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Because Jakobsson's opinions on [REDACTED] do not "speak[] clearly and directly to an issue in dispute in the case," they must be excluded as irrelevant. *Daubert v. Merrell Dow Pharms.*, 43 F.3d 1311, 1321 n.17 (9th Cir. 1995). And even if Jakobsson's opinions [REDACTED] were somehow relevant, "such relevance is substantially outweighed by the likelihood of unfair prejudice to" Meta. *See Aya Healthcare Servs., Inc. v. AMN Healthcare, Inc.*, 613 F.Supp.3d 1308, 1323 (S.D. Cal. 2020). Jakobsson's persistent [REDACTED], *see* Ex. 1, Rep. ¶30, and use of other inflammatory language such as [REDACTED], Ex. 1, Rep. ¶¶105, 127, are highly prejudicial and likely to arouse in the jury a desire to punish. *See Aya Healthcare*, 613 F.Supp.3d at 1323 (granting *Daubert* motion to exclude expert opinion characterizing the reputations of defendants and their products as "irrelevant" and "unfairly prejudicial").

Accordingly, Jakobsson's opinions and testimony—offered to put expert imprimatur on Advertisers' arguments [REDACTED]—should be excluded in their entirety. At a minimum, the paragraphs described above must be excluded. *See* Ex. 1, Rep. ¶¶27, 30, 36-37, 72, 90, 105, 112-116, 126-127, 132, 135; Ex. 3, Rebuttal ¶¶29, 36, 42, 45-46, 48, 50, 52, 61, 78-88, 90, 93, 96, 108-109, 115, 149-152, 159.

II. JAKOBSSON'S OTHER OPINIONS REQUIRE NO SPECIALIZED KNOWLEDGE

A. Jakobsson Offers Lay Interpretations Of The Intent, Motives, And States Of Mind Of Corporations And Their Employees

Beyond his assertions about [REDACTED] the remainder of Jakobsson's opinions focus on [REDACTED]
[REDACTED]
[REDACTED]. Ex. 1, Rep. ¶¶31, 118, 125; Ex. 3, Rebuttal ¶44, 110. This is improper. "[E]xperts cannot testify about 'corporate intent,'" *United States v. Pac. Gas & Elec. Co.*, 2016 WL 1640462, at *2 (N.D. Cal. Apr. 26, 2016) (citation omitted), or the "intention of the parties," *Miranda v. U.S. Sec. Assocs., Inc.*, 2019 WL 2929966, at *1-2 (N.D. Cal. July 8, 2019); *see also Stone Brewing Co. v. MillerCoors LLC*, 2020 WL 907060, at *4 (S.D. Cal. Feb. 25, 2020)

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(excluding an expert’s inferences about the “intent, motives, or states of mind” of others because they “have no basis” in the expert’s “knowledge or expertise”).

First, Jakobsson improperly opines on [REDACTED]

[REDACTED] See, e.g., Ex. 1, Rep. ¶¶61-71, 76-77; Ex. 3, Rebuttal ¶¶62-71; Ex. 2, Tr. 133:7-8 ([REDACTED]). Based on those inferences, he concludes that [REDACTED]

[REDACTED]. Ex. 1, Rep. ¶125; see also Ex. 3, Rebuttal ¶46 [REDACTED]

Ex. 3, Rebuttal ¶¶49, 51, 54, 61, 72-76, 87, 89-93, 97-99, 108, 121-159.

None of these opinions is proper. The intent and motives behind business decisions are run-of-the mill factual questions for the jury to evaluate based on lay testimony and evidence. They are not matters that require any specialized expertise to understand, which is why courts routinely exclude testimony “about why any person ... took or did not take a particular action or made or did not make a particular decision.” *Oracle Am., Inc. v. Hewlett Packard Enter. Co.*, 2018 WL 6511146, at *3 (N.D. Cal. Dec. 11, 2018) (citation omitted); see also *Pac. Gas*, 2016 WL 1640462, at *2. That is particularly true here because Jakobsson offers these opinions based entirely on his reading of non-technical documents, and his opinions merely parrot the Advertiser attorneys’ arguments. Compare Ex. 1, Rep. ¶125 [REDACTED]

[REDACTED] with Ex. 4, at 937 (same); see also *Waymo*, 2017 WL 5148390, at *2 (excluding testimony that merely offered “the same arguments that the lawyers can make”).

Second, Jakobsson [REDACTED]

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1 [REDACTED]. This is all the “analysis” he conducted to
 2 opine that [REDACTED]
 3 [REDACTED] Ex. 3, Rebuttal ¶120; *see also* Ex. 1, Rep. ¶¶106-108, 110; Ex. 3, Rebuttal ¶¶37,
 4 93, 111-114, 116-120. [REDACTED], Ex.
 5 2, Tr. 22:20-24, [REDACTED]
 6 [REDACTED]. Ex. 2, Tr. 71:13-15 (“[REDACTED]
 7 [REDACTED]”), Ex. 2,
 8 Tr. 243:18-244:4 [REDACTED]

9 [REDACTED] Instead, his opinion is merely that [REDACTED]
 10 [REDACTED] *See id.*;
 11 *see also Oracle*, 2018 WL 6511146, at *3 (courts “routinely” exclude expert testimony that “offers
 12 no more than the drawing of an inference from the facts of the case”). For instance, Jakobsson

13 [REDACTED]
 14 [REDACTED]
 15 [REDACTED] Ex. 3, Rebuttal ¶77; *see*
 16 *also id.* ¶44. But Jakobsson admitted [REDACTED]
 17 [REDACTED]

18 [REDACTED]
 19 [REDACTED]
 20 [REDACTED]
 21 [REDACTED]
 22 [REDACTED]
 23 Ex. 2, Tr. 243:18-244:4. In short, Jakobsson’s guesses about Meta’s goals and intentions should
 24 be excluded as unhelpful—if the case gets to trial, the jury is more than capable of receiving
 25 evidence and drawing its own conclusions about how Meta intended to use the data.

26 Third, Jakobsson [REDACTED]
 27 [REDACTED]
 28 [REDACTED] He claims that [REDACTED]

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1 [REDACTED] Ex. 1, Rep. ¶118, [REDACTED]
 2 [REDACTED] Ex. 3, Rebuttal ¶46, and [REDACTED]
 3 [REDACTED] Ex. 3, Rebuttal ¶¶106-107; *see also* Ex. 1, Rep. ¶¶119-125; Ex. 3, Rebuttal ¶¶53,
 4 100-105. Jakobsson also opines on [REDACTED]
 5 [REDACTED] Ex. 1, Rep. ¶¶130-131, parroting counsels'
 6 arguments. *Compare id.* ¶131 ('[REDACTED]
 7 [REDACTED]
 8 [REDACTED]') with Ex. 4, at 940 (same quote).⁵ But Jakobsson is in no position to know
 9 what any person at Meta [REDACTED] Ex. 3, Rebuttal ¶46, and he is not qualified to opine on any
 10 person's state of mind. Advertisers have already deposed at least eight witnesses who appear on
 11 the documents that Jakobsson interprets. To the extent the jury needs assistance understanding
 12 these documents, it can refer to the testimony of fact witnesses who are familiar with the FBR
 13 App, many of whom drafted the statements Jakobsson interprets. *See Neo4j, Inc. v. PureThink,*
 14 *LLC*, 2023 WL 7093805, at *8-9 (N.D. Cal. Oct. 25, 2023) ("The trier of fact is sufficiently capable
 15 of drawing its own inferences regarding whether [a party] believed in good faith that his actions
 16 were permissible."); *Oracle*, 2018 WL 6511146, at *3 (excluding expert testimony "about why
 17 any person *in this case* took or did not take a particular action or made or did not make a particular
 18 decision" because "[t]he jury is sufficiently capable of drawing its own inferences regarding intent,
 19 motive, or state of mind from the evidence, and permitting expert testimony on this subject would
 20 be merely substituting the expert's judgment for the jury's and would not be helpful to the jury.").
 21 Even Jakobsson acknowledges that [REDACTED]

22 [REDACTED] Ex. 2, Tr. 254:19-20. The "[t]estimony by fact
 23 [REDACTED]

24 ⁵ What makes this improper state of mind testimony even worse is that Jakobsson's opinions on
 25 [REDACTED]
 26 [REDACTED] See Ex. 1, Rep. ¶¶130-131 [REDACTED]
 27 [REDACTED]; Dkt. 748 at 3 (noting that Advertisers questioned Mr.
 28 Zuckerberg about PX-2256 for 28 minutes). There is no legitimate reason for Advertisers to
 present opinions about what a fact witness did and did not understand, with the imprimatur of
 expert testimony no less, when the jury can read the documents and hear testimony from the fact
 witness themselves.

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witnesses familiar with the[] documents” is “far more appropriate” than Jakobsson’s “secondhand knowledge.” *LinkCo, Inc. v. Fujitsu Ltd.*, 2002 WL 1585551, at * 1-2 (S.D.N.Y. July 16, 2002); *accord Johns v. Bayer Corp.*, 2013 WL 1498965, at *28 (S.D. Cal. Apr. 10, 2013).

Accordingly, Jakobsson’s opinions and testimony on lay interpretations of intent, motives, and states of mind should be excluded. *See* Ex. 1, Rep. ¶¶31, 107, 118-125, 130-131; Ex. 3, Rebuttal ¶¶36-37, 44-46, 49, 51, 53-54, 61-77, 87, 89-93, 97-106, 108, 110-114, 116-159.

B. Jakobsson’s Purported Technical Opinions Impermissibly Parrot Advertisers’ Counsels’ Arguments

“Expert witnesses cannot simply vouch for one side’s version of the facts.” *Open Text S.A.*, No. 13-cv-4910-JD, Dkt. 469 at 1 (N.D. Cal. Jan. 26, 2015). Expert opinions that merely parrot “the same arguments that the lawyers can make” are inadmissible. *Waymo*, 2017 WL 5148390, at *2. Yet that is exactly what Jakobsson does here, often copying and pasting the same descriptions that Advertisers’ lawyers have already made in interrogatory responses and discovery filings. *DataQuill Ltd. v. Handspring, Inc.*, 2003 WL 737785, at *4 (N.D. Ill. Feb. 28, 2003) (excluding expert report where “[l]arge quantities” of the “interrogatory responses” of the party offering the report “appear[ed] verbatim in [the] report”).

Consider paragraph 95 of Jakobsson’s report. Jakobsson’s purported technical opinion about [REDACTED] is copied almost verbatim from Advertisers’ interrogatory responses, which they served in June 2023, [REDACTED]

[REDACTED] Ex. 2, Tr. 263:1-15. His “expert” opinion changed only the words in **bold** below:

Ex. 4, Interrogatory Response, at 932	Ex. 1, Jakobsson Rep. ¶95
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED] [REDACTED] [REDACTED] [REDACTED]
[REDACTED] [REDACTED] [REDACTED] [REDACTED]	[REDACTED]
[REDACTED]	[REDACTED] [REDACTED] [REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

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[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

Take as another example paragraphs 88 through 90 of Jakobsson's report which copy Advertisers' lawyers' arguments *verbatim*, merely breaking one paragraph into three.

Ex. 4, Interrogatory Response, at 930-31	Ex. 1, Jakobsson Rep. ¶¶88-90
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
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[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
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[REDACTED]	[REDACTED]
[REDACTED] [REDACTED] [REDACTED] [REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
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[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

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Likewise, Jakobsson often adopted *verbatim* counsels' descriptions of documents. One example, among many others, is paragraph 107 of his report:

Ex. 4, Interrogatory Response, at 935	Ex. 1, Jakobsson Rep. ¶107
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

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1	[REDACTED]	[REDACTED]
2	[REDACTED] [REDACTED] [REDACTED] [REDACTED]	[REDACTED] [REDACTED] [REDACTED] [REDACTED]
3	[REDACTED]	[REDACTED]
4	[REDACTED]	[REDACTED]
5	[REDACTED]	[REDACTED]
6	[REDACTED]	[REDACTED]
7	[REDACTED]	[REDACTED]
8	[REDACTED]	[REDACTED]

9 These are not the only examples. Advertisers filed a discovery letter on May 31, 2023, that
10 cites and describes a series of nine documents. *See* Dkt. 735. Jakobsson cites the *same* documents
11 in the *same* order for the *same* points in his opening report. Ex. 1, Rep. ¶¶64-65, 68-71, 75, 77-85,
12 87. And there are many other instances where Jakobsson copies from, or simply paraphrases,
13 Advertisers’ arguments. *E.g., compare* Ex. 1, Rep. ¶¶82-85, 87, *with* Ex. 4, at 929-30; *compare*
14 Ex. 1, Rep. ¶¶103-05, *with* Ex. 4, at 934-35.

15 Opinions like these, which do nothing besides cloak attorney arguments in “a misleading
16 façade of expertise,” are inadmissible. *Waymo*, 2017 WL 5148390, at *5. Experts are not permitted
17 to pile up documents with analysis that does little more than parrot the arguments of one sides’
18 lawyers. *LinkCo*, 2002 WL 1585551 at *2 (excluding report that “does no more than counsel for
19 [plaintiff] will do in argument, i.e., propound a particular interpretation of [defendant]’s conduct”).
20 There is no value to a “hired expert’s opinion when the party hiring him has put words in his
21 mouth—or in this case, in his report—leaving him, in essence, a highly-qualified puppet.”
22 *DataQuill*, 2003 WL 737785, at *4. Accordingly, Jakobsson’s entire opening report, and the
23 summaries of it in Jakobsson’s rebuttal, should be excluded in full. *Id.*; Ex. 3, Rebuttal ¶¶35-43.

CONCLUSION

25 The Court should exclude the testimony of Markus Jakobsson in full.

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1 Dated: April 5, 2024

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that on this 5th day of April, 2024, I electronically transmitted the public redacted version of the foregoing document to the Clerk's Office using the CM/ECF System and caused the version of the foregoing document filed under seal to be transmitted to counsel of record by email.

By: /s/ Sonal N. Mehta
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